



AVENTUS

Any plans for the future?

We already have – with you.

We are AVENTUS!

Become part of our team in the Sales department as:

Sales Manager (m/f/d)

Warendorf • full-time

Your package of tasks:

- You acquire and serve customers worldwide.
- You have a feel for market trends.
- You prepare and execute specialist presentations.
- You analyze and comment on tenders.
- In cooperation with the internal sales team, you are responsible for quotations.
- Whenever machines and system solutions are involved, you advise your customers independently.
- You are competent in project calculations and carry the full responsibility until the contract is concluded.
- You negotiate contract alterations and verify the customer's liquidity.
- You build strong bonds with representatives, agents, parent-, sister- and subsidiary companies - nationally and internationally.

Your qualifications and skills to fulfill this job:

- You have a degree in engineering, electrical engineering, business administration or similar.
- As you will be working in an international environment, you will need to be business fluent in English (spoken and written, at least C1); further language skills (especially German) are desirable.
- Furthermore, you have at least 3 years work experience in a similar position.
- You have an extensive technical and commercial understanding.
- You have got a very good grasp of MS Office applications.
- Finally, you are willing to travel nationally and internationally (up to 30%).

A pallet full of benefits:

- Long-term, secure employment in a familiar working environment.
- Tailor-made induction phase and further training.
- Performance-based remuneration, in accordance with the „Tarifvertrag Metall und Elektro NRW“ (collective agreement) – including vacation and Christmas bonuses, further special payments, 35-hour week and 30 days' vacation.
- Everything for your work-life balance: flexible working hours, mobile working & co.
- Modern, ergonomic and air-conditioned working spaces.
- „HAVEN“ – our canteen with an outside patio, extensive breakfast and changing lunch menus.
- Parking and storage areas for (e-)cars, (e-)bikes and motorcycles, including charging facilities.

Severely disabled persons and persons of equal status will be given preference if equally qualified.

Warendorf, 11.07.2024

Perfect combination of competence and technology

You will get more than just a job, when you are joining AVENTUS in Warendorf (Germany).

Dynamic, young business spirit meets 250 years of experience and continuous growth.

As a joint venture of world leading HAVER & BOECKER and WINDMÖLLER & HÖLSCHER we stand for competence and technology as well as know-how in packing machines for free-flowing bulk materials.

We build and sell packaging systems worldwide.

Your start with AVENTUS

Did we spark your interest?

We look forward to welcoming you to our team.

Please send your application to: career@aventus.global

For further questions do not hesitate to contact us?

Sebastian Zumbusch can help you:

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